



BE IN FULL CONTROL ANYWHERE IN AFRICA

As heavy machinery operator or owner you know that having up-to-date information about the equipment's operating environment is critically important. This becomes far more challenging when you are located thousands of kilometers away from where the machinery is deployed.

The Skygistics product line and brand is proving to be extremely valuable to this environment, offering a near real-time tracking and monitoring solution available throughout Africa, Australia and the Middle East, twenty four hours a day, seven days a week.

"The Skygistics products are a complete remote monitoring and communication solution for the heavy machinery industry, which offers operators a huge competitive advantage in increased operating efficiency as a result of cost saving, increased equipment uptime and emergency communication," says Dave Duncan, Sales and Marketing Manager Africa.

Assets such as loaders and articulated dump trucks can be remotely monitored on a regular basis, and the information is available on a secure internet site. Users can also receive regular reports and alarms via email and mobile phones. "Our system provides clients with the real-time positioning data and vital information on their assets," he says.

"Our core focus is empowering our clients and allowing them to transform their business by using the information that our systems provide in a manner that both increases efficiency and decreases operational costs" he explains.

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With the range of Skygistics products available to the heavy machinery industry, users will have both current and historic information in chart or graph form on current location. The system will also update information pertaining to speed and operating temperatures. This primarily enables the users to monitor the engine hours remotely whether used for billing, maintenance or labor purposes. The system can also be interfaced to in-vehicle systems to allow the remote user to become aware of incorrect operation of the vehicle or impending failures.

Skygistics constantly seeks to examine all aspects of the service experience to find ways to improve its customer satisfaction. "It was as a result of this philosophy that Skygistics developed an upgrade to the current software in use which allows users to also receive data on both a street level and Google Earth", says Andre Naude Head of Sales and Marketing South Africa. "Our objective is simple – we find ways of providing solutions that cater for your needs."

"Skygistics' competitive edge most definitely lies in the vision of our Dealer Partners, who are appointed selectively and exclusively. Skygistics Dealer Partners understand that the solution that they provide to their client does not just consist of a courtesy call - it encompasses a TOTAL solution. The end result is a satisfied client, who appoints a business partner for life," explains Myrtle Du Preez, Business Development Executive at Skygistics.

"Let us exceed your expectations and provide you with a solution that places you in control all the time. Let the Skygistics range of products work for you," says Naude.

More information about the Skygistics products and solutions is available from www.skygistics.com or by contacting the head office on (012) 682-1600.

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